







RESIDENTIAL SALES*
MARCH 2022
SUMMARY STATISTICS

	 Units Sold	 Dollar Volume (Millions)	 Active Listings	 New Listings
CENTRAL OKANAGAN	641 ↓-29.6%	\$619.7 ↓-10.9%	1037 ↓-10.3%	1147 ↑3.1%
NORTH OKANAGAN	242 ↓-23.4%	\$179.7 ↓-0.4%	354 ↓-21.9%	334 ↓-11.9%
SHUSWAP / REVELSTOKE	89 ↓-35.0%	\$59.3 ↓-19.4%	248 ↓-0.4%	152 ↓-5.0%
SOUTH OKANAGAN	213 ↓-35.8%	\$135.9 ↓-34.2%	448 ↓-26.2%	211 ↓-43.1%
SOUTH PEACE RIVER AREA	62 ↑19.2%	\$16.1 ↓-5.9%	224 ↓-24.8%	22 ↓-74.1%
KAMLOOPS AND DISTRICT	326 ↓-15.1%	\$215.6 ↑2.9%	487 ↓-14.1%	510 ↑15.1%
KOOTENAY	325 ↓-17.3%	\$170.2 ↑1.3%	764 ↓-9.8%	495 ↓-5.2%
TOTAL ASSOCIATION	1,898 ↓-24.8%	\$1,396.5 ↓-9.9%	3,562 ↓-14.7%	2871 ↓-6.5%

*Residential = Acreage, Duplex, Mobile Home, Recreational, Single Family, 3/4Plex, Apartment & Townhouse. Excludes Land





** Updated as of March 1, 2023





***Percentage indicate change from the same period last year







This map is for informational purposes. It does not represent an on-the-ground survey and represents only the approximate relative location of property boundaries.



	 CENTRAL OKANAGAN	 NORTH OKANAGAN	 SHUSWAP/ REVELSTOKE	 SOUTH OKANAGAN
Sales	301 ↓ -26.8%	116 ↓ -27.5%	46 ↓ -22.0%	87 ↓ -41.6%
Benchmark Price*	\$1,129,000 ↑ 34.0%	\$779,700 ↑ 30.1%	\$700,900 ↑ 28.9%	\$731,400 ↑ 37.6%
Days to Sell	22 ↓ -34.4%	24 ↓ -54.0%	36 ↓ -42.9%	27 ↓ -53.6%
Inventory	473 ↑ 14.3%	169 ↓ -11.5%	116 ↑ 10.5%	198 ↓ -28.8%

	 CENTRAL OKANAGAN	 NORTH OKANAGAN	 SHUSWAP/ REVELSTOKE	 SOUTH OKANAGAN
Sales	83 ↓ -43.9%	51 ↓ -21.5%	6 ↓ -57.1%	21 ↓ -51.2%
Benchmark Price*	\$758,100 ↑ 28.5%	\$486,300 ↑ 22.3%	\$519,400 ↑ 23.5%	\$494,000 ↑ 22.2%
Days to Sell	29 ↓ -38.9%	21 ↓ -38.9%	77 ↓ -13.1%	18 ↓ -57.1%
Inventory	128 ↓ -15.8%	26 ↓ -46.9%	12 ↓ -7.7%	48 ↓ -4.0%



	 CENTRAL OKANAGAN	 NORTH OKANAGAN	 SHUSWAP/ REVELSTOKE	 SOUTH OKANAGAN
Sales	201 ↓ -24.7%	28 ↓ -22.2%	8 ↓ -68.0%	56 ↓ -33.3%
Benchmark Price*	\$557,400 ↑ 31.7%	\$353,100 ↑ 33.2%	\$451,200 ↑ 30.9%	\$404,400 ↑ 27.1%
Days to Sell	29 ↓ -31.7%	26 ↓ -63.0%	25 ↓ -69.8%	50 ↓ -53.8%
Inventory	245 ↓ -34.3%	42 ↓ -42.5%	36 ↑ 24.1%	80 ↓ -31.6%

*Benchmark Price: Estimated sales price of a benchmark property. Benchmarks represent a typical property within each market.

**Percentage indicate change from the same period last year



CENTRAL OKANAGAN

Location	SINGLE FAMILY		TOWNHOUSE		APARTMENT	
	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
Big White	1 0.0%		4 ↓ -63.6%	\$815,000 ↑ 29.4%	17 ↑ 41.7%	\$538,800 ↑ 38.5%
Black Mountain	13 ↓ -45.8%	\$1,336,000 ↑ 34.5%	0	\$946,700 ↑ 27.3%	0	
Crawford Estates	2 ↓ -60.0%	\$1,485,000 ↑ 36.5%	0		0	
Dilworth Mountain	4 ↓ -50.0%	\$1,379,000 ↑ 34.8%	4 ↑ 33.3%	\$992,400 ↑ 28.9%	1 ↓ -66.7%	\$553,900 ↑ 26.6%
Ellison	3 ↓ -25.0%	\$1,026,000 ↑ 34.8%	1 0.0%	\$825,300 ↑ 28.8%	0	
Fintry	11 ↓ -26.7%	\$823,100 ↑ 29.7%	0	\$595,100 ↑ 27.1%	0	\$239,100 ↑ 33.9%
Glenmore	14 ↓ -44.0%	\$1,080,000 ↑ 34.3%	3 ↓ -72.7%	\$780,200 ↑ 28.5%	11 ↓ -42.1%	\$536,100 ↑ 29.6%
Glenrosa	22 ↑ 69.2%	\$776,000 ↑ 31.0%	0	\$665,100 ↑ 24.8%	0	
Joe Rich	0 ↓ -100.0%	\$2,378,000 ↑ 30.2%	0		0	
Kelowna North	3 ↓ -62.5%	\$896,900 ↑ 37.4%	4 ↓ -33.3%	\$877,000 ↑ 27.1%	44 ↓ -31.3%	\$648,000 ↑ 30.8%
Kelowna South	25 ↑ 47.1%	\$978,200 ↑ 34.4%	7 ↓ -58.8%	\$776,800 ↑ 27.7%	18 ↓ -18.2%	\$540,000 ↑ 31.1%
Kettle Valley	7 ↓ -12.5%	\$1,443,000 ↑ 36.6%	0 ↓ -100.0%	\$834,900 ↑ 29.2%	0	
Lake Country East / Oyama	3 ↓ -25.0%	\$1,236,000 ↑ 34.1%	0 ↓ -100.0%	\$812,400 ↑ 29.4%	2	\$533,300 ↑ 31.6%
Lake Country North West	3 ↓ -57.1%	\$1,531,000 ↑ 37.8%	0 ↓ -100.0%	\$966,800 ↑ 27.3%	4 ↑ 33.3%	
Lake Country South West	13 ↑ 44.4%	\$1,150,000 ↑ 34.7%	1 0.0%	\$1,008,000 ↑ 30.8%	0 ↓ -100.0%	
Lakeview Heights	14 ↓ -48.1%	\$1,285,000 ↑ 31.9%	1 ↓ -80.0%	\$803,500 ↑ 29.9%	4 ↓ -42.9%	\$772,800 ↑ 31.2%
Lower Mission	23 ↑ 15.0%	\$1,263,000 ↑ 34.4%	9 ↓ -40.0%	\$905,000 ↑ 27.7%	21 ↓ -46.2%	\$543,100 ↑ 31.1%

* Percentage represents change compared to the same month last year



CENTRAL OKANAGAN

Location	SINGLE FAMILY		TOWNHOUSE		APARTMENT	
	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
McKinley Landing	1 ↓ -66.7%	\$1,334,000 ↑ 33.9%	4		2	
North Glenmore	4 ↓ -33.3%	\$1,128,000 ↑ 34.9%	9 ↓ -35.7%	\$751,500 ↑ 31.0%	11 ↑ 22.2%	\$488,300 ↑ 32.5%
Peachland	12 ↓ -29.4%	\$933,900 ↑ 29.5%	6 0.0%	\$667,800 ↑ 30.6%	1 ↓ -50.0%	\$789,600 ↑ 22.3%
Rutland North	20 ↓ -45.9%	\$1,008,000 ↑ 34.8%	7 ↓ -12.5%	\$617,200 ↑ 30.4%	10 ↓ -33.3%	\$448,800 ↑ 33.3%
Rutland South	16 ↑ 14.3%	\$990,100 ↑ 35.1%	1 ↓ -80.0%	\$579,700 ↑ 31.5%	2 ↓ -71.4%	\$446,200 ↑ 31.9%
Shannon Lake	15 ↓ -6.3%	\$1,084,000 ↑ 32.3%	2 ↓ -66.7%	\$784,300 ↑ 27.1%	3 ↓ -40.0%	\$566,300 ↑ 30.8%
Smith Creek	8 ↑ 166.7%	\$1,079,000 ↑ 30.7%	0 ↑ 26.7%	\$701,400	0	
South East Kelowna	14 ↑ 75.0%	\$1,303,000 ↑ 37.5%	0 ↓ -100.0%	\$1,150,000 ↑ 28.1%	0	
Springfield/Spall	3 ↓ -78.6%	\$995,200 ↑ 33.5%	5 ↓ -58.3%	\$702,000 ↑ 29.1%	15 ↑ 66.7%	\$596,400 ↑ 29.0%
University District	4 ↓ -33.3%	\$1,329,000 ↑ 32.6%	2 ↓ -80.0%	\$955,200 ↑ 28.4%	14 ↑ 16.7%	\$520,300 ↑ 32.2%
Upper Mission	14 ↓ -44.0%	\$1,416,000 ↑ 35.8%	0 ↓ -100.0%	\$1,239,000 ↑ 28.1%	0	
West Kelowna Estates	7 ↓ -75.9%	\$1,144,000 ↑ 31.8%	2 ↑ 26.2%	\$798,000	1	
Westbank Centre	16 ↓ -30.4%	\$804,700 ↑ 30.0%	8 ↑ 14.3%	\$600,800 ↑ 26.6%	16 ↓ -54.3%	\$509,600 ↑ 32.5%
Wilden	6 ↓ -50.0%	\$1,451,000 ↑ 36.2%	2 ↑ 28.1%	\$1,095,000	0	\$389,800 ↑ 32.4%

* Percentage represents change compared to the same month last year



NORTH OKANAGAN

SINGLE FAMILY

TOWNHOUSE

APARTMENT

Location	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
Adventure Bay	5 ↑ 25.0%	\$1,095,000 ↑ 32.1%	0 ↓ -100.0%	\$863,600 ↑ 21.4%	0	
Alexis Park	1 ↓ -75.0%	\$666,500 ↑ 33.4%	2 ↓ -33.3%	\$242,100 ↑ 19.7%	3 ↓ -40.0%	\$391,500 ↑ 32.0%
Armstrong	13 ↓ -31.6%	\$700,700 ↑ 27.4%	1 ↓ -66.7%	\$529,700 ↑ 21.0%	0 ↓ -100.0%	\$256,200 ↑ 33.0%
Bella Vista	5 ↓ -54.5%	\$893,700 ↑ 30.0%	3	\$572,000 ↑ 21.6%	0	
Cherryville	0	\$500,800 ↑ 28.5%	0	\$394,200 ↑ 21.3%	0	
City of Vernon	7 ↑ 0.0%	\$581,200 ↑ 32.4%	6 ↑ 20.0%	\$465,100 ↑ 24.5%	10 ↑ 11.1%	\$350,600 ↑ 33.1%
Coldstream	11 ↓ -8.3%	\$1,014,000 ↑ 29.6%	1 0.0%	\$641,100 ↑ 21.7%	0	
East Hill	12 ↓ -42.9%	\$775,900 ↑ 31.5%	10 ↑ 25.0%	\$548,600 ↑ 22.5%	0	
Enderby / Grindrod	8 ↓ -20.0%	\$611,900 ↑ 27.9%	2 0.0%	\$406,800 ↑ 22.3%	3	\$293,800 ↑ 32.7%
Foothills	5 ↑ 66.7%	\$1,302,000 ↑ 33.3%	0	\$746,500 ↑ 21.9%	0	
Harwood	3 0.0%	\$572,600 ↑ 30.7%	5 ↓ -44.4%	\$417,300 ↑ 25.2%	0	
Lavington	1 ↓ -75.0%	\$903,800 ↑ 33.0%	0		0	
Lumby Valley	7 ↑ 16.7%	\$651,100 ↑ 36.0%	0 ↓ -100.0%	\$414,000 ↑ 23.4%	2	
Middleton Mtn Coldstream	3 ↓ -57.1%	\$1,177,000 ↑ 29.0%	0		0	
Middleton Mtn Vernon	5 ↓ -44.4%	\$1,020,000 ↑ 31.6%	1 ↓ -88.9%	\$615,000 ↑ 21.3%	0 ↓ -100.0%	
Mission Hill	3 ↓ -50.0%	\$669,200 ↑ 31.2%	2 ↓ -60.0%	\$437,500 ↑ 26.4%	0 ↓ -100.0%	\$276,000 ↑ 32.9%
North BX	2 ↓ -66.7%	\$930,600 ↑ 36.2%	0	\$509,000 ↑ 23.2%	0	

* Percentage represents change compared to the same month last year

NORTH OKANAGAN

Location	SINGLE FAMILY		TOWNHOUSE		APARTMENT	
	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
Okanagan Landing	2 0.0%	\$836,300 ↑ 31.6%	13 ↑ 160.0%	\$641,200 ↑ 21.2%	5 ↓ -16.7%	\$643,400 ↑ 32.3%
Okanagan North	11 ↓ -15.4%	\$549,100 ↑ 23.9%	0		0	
Predator Ridge	2 ↓ -50.0%	\$1,141,000 ↑ 28.6%	3 ↓ -40.0%	\$855,000 ↑ 18.6%	2 ↑ 100.0%	
Salmon Valley	0 ↓ -100.0%	\$627,600 ↑ 26.0%	0		0	
Silver Star	1	\$1,210,000 ↑ 40.7%	0 ↓ -100.0%	\$524,100 ↑ 23.7%	3 ↓ -50.0%	\$392,900 ↑ 34.1%
South Vernon	2 ↑ 100.0%	\$878,100 ↑ 33.2%	1 0.0%		0	
Swan Lake West	4 ↑ 33.3%	\$620,300 ↑ 32.4%	0		0	
Westmount	2 0.0%	\$696,400 ↑ 30.3%	1 0.0%	\$437,400 ↑ 25.2%	0	

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SHUSWAP/REVELSTOKE

Location	SINGLE FAMILY		TOWNHOUSE		APARTMENT	
	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
Blind Bay	10 ↑ 66.7%	\$780,900 ↑ 28.0%	1 ↓ -75.0%	\$614,200 ↑ 22.6%	0	
Eagle Bay	1	\$726,200 ↑ 25.8%	0		0	
NE Salmon Arm	12 ↓ -7.7%	\$708,900 ↑ 28.5%	1 ↓ -66.7%	\$493,200 ↑ 24.8%	2 ↓ -33.3%	\$444,500 ↑ 31.8%
North Shuswap	2 ↓ -50.0%	\$558,400 ↑ 31.3%	0 ↓ -100.0%	\$534,800 ↑ 15.1%	0	
NW Salmon Arm	1 0.0%	\$914,700 ↑ 26.9%	0 ↓ -100.0%	\$506,900 ↑ 21.4%	0	\$357,100 ↑ 32.5%
Revelstoke	9 ↓ -10.0%	\$792,200 ↑ 31.1%	0	\$518,600 ↑ 24.2%	2 ↓ -60.0%	\$475,000 ↑ 31.9%
SE Salmon Arm	5 ↓ -64.3%	\$763,200 ↑ 27.6%	2 ↑ 100.0%	\$510,000 ↑ 31.4%	1 ↓ -75.0%	
Sicamous	1 ↓ -83.3%	\$536,500 ↑ 29.3%	2 ↓ -33.3%	\$503,400 ↑ 22.5%	2 ↓ -77.8%	\$485,800 ↑ 30.1%
Sorrento	3	\$660,700 ↑ 31.1%	0	\$573,500 ↑ 22.3%	0	
SW Salmon Arm	0 ↓ -100.0%	\$698,100 ↑ 26.7%	0	\$510,900 ↑ 22.5%	1 ↓ -75.0%	
Tappen	1 0.0%	\$712,200 ↑ 27.6%	0		0	

* Percentage represents change compared to the same month last year



SOUTH OKANAGAN

Location	SINGLE FAMILY		TOWNHOUSE		APARTMENT	
	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
Keremeos	4 ↑ 33.3%	\$563,500 ↑ 46.3%	0 ↓ -100.0%	\$314,700 ↑ 34.1%	0	
Eastside / Lkshr Hi / Skaha Est	1 ↓ -50.0%	\$1,072,000 ↑ 18.0%	0		0	
Kaleden	0 ↓ -100.0%	\$869,000 ↑ 26.5%	0		0	
Kaleden / Okanagan Falls Rural	0 ↓ -100.0%	\$566,900 ↑ 30.2%	0		0	
Okanagan Falls	3 ↓ -66.7%	\$667,800 ↑ 38.3%	1 ↓ -75.0%	\$434,000 ↑ 33.9%	0 ↓ -100.0%	\$359,100 ↑ 27.7%
Naramata Rural	3 0.0%	\$1,015,000 ↑ 38.7%	0		0	
Oliver	11 ↓ -26.7%	\$638,300 ↑ 40.3%	1 0.0%	\$361,300 ↑ 26.2%	3 ↓ -50.0%	\$327,000 ↑ 27.9%
Oliver Rural	10 ↑ 66.7%	\$626,300 ↑ 25.4%	0		0	
Osoyoos	6 ↓ -53.8%	\$764,800 ↑ 48.9%	2 ↓ -71.4%	\$639,500 ↑ 17.5%	14 0.0%	\$359,300 ↑ 27.4%
Osoyoos Rural	1 0.0%	\$983,800 ↑ 29.7%	0		0	
Rock Crk. & Area	0	\$1,024,000 ↑ 31.3%	0		0	
Columbia / Duncan	8 ↓ -46.7%	\$809,600 ↑ 31.9%	1 ↓ -50.0%	\$443,000 ↑ 25.6%	1 0.0%	\$291,100 ↑ 29.8%
Husula / West Bench / Sage Mesa	1 ↓ -66.7%	\$951,100 ↑ 36.8%	0		0	
Main North	11 ↓ -8.3%	\$646,500 ↑ 32.8%	5 ↓ -37.5%	\$474,800 ↑ 20.7%	12 ↓ -29.4%	\$459,000 ↑ 31.4%
Main South	3 ↓ -80.0%	\$774,100 ↑ 34.4%	6 ↓ -40.0%	\$429,900 ↑ 18.1%	19 ↓ -44.1%	\$450,100 ↑ 24.5%
Penticton Apex	0 ↓ -100.0%	\$609,400 ↑ 42.4%	1 ↓ -50.0%	\$416,200 ↑ 23.6%	2 ↓ -33.3%	\$251,200 ↑ 28.6%
Penticton Rural	0	\$1,381,000 ↑ 10.6%	0		0	

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SOUTH OKANAGAN
SINGLE FAMILY
TOWNHOUSE
APARTMENT

Location	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
Uplands / Redlands	4 0.0%	\$987,200 ↑ 33.4%	0		0	
Wiltse / Valleyview	3 ↓ -50.0%	\$975,800 ↑ 31.9%	0 ↓ -100.0%		0	
Princeton	6 ↓ -40.0%	\$377,000 ↑ 51.6%	0		0	
Princeton Rural	1 ↓ -50.0%	\$666,800 ↑ 51.8%	0		0	
Lower Town	0	\$923,900 ↑ 48.9%	1 0.0%		0 ↓ -100.0%	\$392,400 ↑ 17.6%
Main Town	9 ↓ -25.0%	\$748,500 ↑ 33.5%	3 ↓ -50.0%	\$430,500 ↑ 27.3%	2 ↓ -60.0%	\$357,200 ↑ 28.2%
Summerland Rural	1 ↓ -85.7%	\$894,800 ↑ 56.6%	0		0	
Trout Creek	0	\$1,222,000 ↑ 38.8%	0		0	

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