







**RESIDENTIAL SALES\***  
**MARCH 2023**  
**SUMMARY STATISTICS**

	 Units Sold	 Dollar Volume (Millions)	 Active Listings	 New Listings
<b>CENTRAL OKANAGAN</b>	421 ↓ -34.1%	\$346.1 ↓ -43.1%	1,929 ↑ 76.0%	954 ↓ -18.0%
<b>NORTH OKANAGAN</b>	131 ↓ -45.9%	\$89.7 ↓ -50.1%	676 ↑ 73.8%	304 ↓ -9.3%
<b>SHUSWAP / REVELSTOKE</b>	78 ↓ -11.4%	\$52.1 ↓ -11.4%	380 ↑ 47.9%	165 ↑ 5.8%
<b>SOUTH OKANAGAN</b>	149 ↓ -32.3%	\$96.6 ↓ -29.1%	811 ↑ 81.0%	210 0.0%
<b>SOUTH PEACE RIVER AREA</b>	26 ↓ -58.1%	\$7.1 ↓ -55.7%	214 ↓ -4.5%	15 ↓ -31.8%
<b>KAMLOOPS AND DISTRICT</b>	213 ↓ -36.8%	\$123.9 ↓ -44.3%	858 ↑ 76.2%	391 ↓ -24.2%
<b>KOOTENAY</b>	189 ↓ -43.4%	\$90.7 ↓ -48.3%	1,035 ↑ 35.6%	403 ↓ -18.4%
<b>TOTAL ASSOCIATION</b>	1,207 ↓ -37.2%	\$806.2 ↓ -42.3%	5,903 ↑ 61.1%	2,442 ↓ -15.7%





\*Residential = Acreage, Duplex, Mobile Home, Recreational, Single Family, 3/4Plex, Apartment & Townhouse. Excludes Land





\*\*Percentage indicates change from the same period last year







This map is for informational purposes. It does not represent an on-the-ground survey and represents only the approximate relative location of property boundaries.



	 CENTRAL OKANAGAN	 NORTH OKANAGAN	 SHUSWAP/ REVELSTOKE	 SOUTH OKANAGAN
<b>Sales</b>	<b>180</b> ↓ -40.0%	<b>60</b> ↓ -48.3%	<b>37</b> ↓ -17.8%	<b>72</b> ↓ -17.2%
<b>Benchmark Price*</b>	<b>\$1,001,500</b> ↓ -14.3%	<b>\$728,000</b> ↓ -9.2%	<b>\$684,000</b> ↓ -8.5%	<b>\$698,100</b> ↓ -11.0%
<b>Days to Sell</b>	<b>55</b> ↑ 148.6%	<b>58</b> ↑ 141.5%	<b>90</b> ↑ 140.6%	<b>64</b> ↑ 135.6%
<b>Inventory</b>	<b>875</b> ↑ 77.8%	<b>310</b> ↑ 73.2%	<b>192</b> ↑ 68.4%	<b>335</b> ↑ 69.2%

	 CENTRAL OKANAGAN	 NORTH OKANAGAN	 SHUSWAP/ REVELSTOKE	 SOUTH OKANAGAN
<b>Sales</b>	<b>58</b> ↓ -30.1%	<b>30</b> ↓ -41.2%	<b>9</b> ↑ 50.0%	<b>18</b> ↓ -14.3%
<b>Benchmark Price*</b>	<b>\$703,200</b> ↓ -13.2%	<b>\$578,200</b> ↑ 9.2%	<b>\$541,100</b> ↓ -1.3%	<b>\$537,900</b> ↓ -7.9%
<b>Days to Sell</b>	<b>42</b> ↑ 176.2%	<b>58</b> ↑ 176.2%	<b>73</b> ↓ -5.2%	<b>59</b> ↑ 227.8%
<b>Inventory</b>	<b>272</b> ↑ 114.2%	<b>80</b> ↑ 196.3%	<b>37</b> ↑ 236.4%	<b>88</b> ↑ 83.3%



	 CENTRAL OKANAGAN	 NORTH OKANAGAN	 SHUSWAP/ REVELSTOKE	 SOUTH OKANAGAN
<b>Sales</b>	<b>130</b> ↓ -35.3%	<b>14</b> ↓ -50.0%	<b>10</b> ↑ 25.0%	<b>33</b> ↓ -41.1%
<b>Benchmark Price*</b>	<b>\$492,600</b> ↓ -12.1%	<b>\$309,600</b> ↓ -3.2%	<b>\$410,800</b> ↓ -4.0%	<b>\$422,600</b> ↓ -2.7%
<b>Days to Sell</b>	<b>57</b> ↑ 96.6%	<b>71</b> ↑ 173.1%	<b>63</b> ↑ 152.0%	<b>84</b> ↑ 68.0%
<b>Inventory</b>	<b>497</b> ↑ 101.2%	<b>58</b> ↑ 31.8%	<b>25</b> ↓ -30.6%	<b>197</b> ↑ 146.3%

\*Benchmark Price: Estimated sales price of a benchmark property. Benchmarks represent a typical property within each market.

\*\*Percentage indicate change from the same period last year



**CENTRAL OKANAGAN**

Location	SINGLE FAMILY		TOWNHOUSE		APARTMENT	
	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
Big White	1 0.0%		4 0.0%	\$667,100 ↓ -16.2%	9 ↓ -47.1%	\$473,500 ↓ -11.3%
Black Mountain	7 ↓ -46.2%	\$1,111,200 ↓ -16.6%	1 ↓ -16.1%	\$816,900	0	
Crawford Estates	3 ↑ 50.0%	\$1,265,400 ↓ -15.4%	0		0	
Dilworth Mountain	4 0.0%	\$1,106,900 ↓ -17.5%	1 ↓ -75.0%	\$881,300 ↓ -17.7%	1 0.0%	\$475,200 ↓ -11.4%
Ellison	2 ↓ -33.3%	\$933,600 ↓ -15.5%	0 ↓ -100.0%	\$726,800 ↓ -17.9%	0	
Fintry	5 ↓ -54.5%	\$875,900 ↓ -10.4%	0	\$572,800 ↓ -12.0%	0	\$249,300 ↓ -9.9%
Glenmore	13 ↓ -7.1%	\$930,900 ↓ -17.4%	4 ↑ 33.3%	\$726,000 ↓ -16.5%	7 ↓ -36.4%	\$568,200 ↓ -12.0%
Glenrosa	8 ↓ -63.6%	\$750,600 ↓ -11.3%	0	\$660,000 ↓ -13.5%	0	
Joe Rich	0	\$1,117,900 ↓ -16.5%	0		0	
Kelowna North	2 ↓ -33.3%	\$945,200 ↓ -15.8%	0 ↓ -100.0%	\$776,900 ↓ -19.6%	34 ↓ -22.7%	\$578,900 ↓ -12.4%
Kelowna South	14 ↓ -44.0%	\$921,100 ↓ -15.4%	4 ↓ -42.9%	\$692,800 ↓ -15.0%	10 ↓ -44.4%	\$507,300 ↓ -13.2%
Kettle Valley	5 ↓ -28.6%	\$1,252,100 ↓ -16.6%	0	\$724,000 ↓ -17.0%	0	
Lake Country East / Oyama	4 ↑ 33.3%	\$1,063,700 ↓ -16.3%	3	\$725,300 ↓ -16.1%	1 ↓ -50.0%	\$451,200 ↓ -12.5%
Lake Country North West	1 ↓ -66.7%	\$1,404,200 ↓ -16.7%	4	\$802,900 ↓ -17.4%	2 ↓ -50.0%	
Lake Country South West	5 ↓ -61.5%	\$1,041,000 ↓ -16.1%	1 0.0%	\$910,500 ↓ -16.0%	0	
Lakeview Heights	13 ↓ -7.1%	\$1,112,500 ↓ -11.8%	1 0.0%	\$853,200 ↓ -10.9%	0 ↓ -100.0%	\$606,200 ↓ -12.3%
Lower Mission	16 ↓ -30.4%	\$1,202,000 ↓ -17.2%	4 ↓ -55.6%	\$767,700 ↓ -16.7%	17 ↓ -19.0%	\$481,800 ↓ -11.2%

\* Percentage represents change compared to the same month last year

**CENTRAL OKANAGAN**

Location	SINGLE FAMILY		TOWNHOUSE		APARTMENT	
	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
McKinley Landing	1 0.0%	\$1,115,900 ↓ -16.2%	0 ↓ -100.0%		1 ↓ -50.0%	
North Glenmore	5 ↑ 25.0%	\$956,300 ↓ -16.3%	10 ↑ 11.1%	\$677,700 ↓ -15.8%	4 ↓ -63.6%	\$470,100 ↓ -12.2%
Peachland	5 ↓ -58.3%	\$931,600 ↓ -10.4%	2 ↓ -66.7%	\$691,600 ↓ -13.4%	0 ↓ -100.0%	\$549,700 ↓ -11.6%
Rutland North	11 ↓ -45.0%	\$784,500 ↓ -17.4%	3 ↓ -57.1%	\$567,300 ↓ -14.6%	13 ↑ 30.0%	\$375,300 ↓ -12.0%
Rutland South	9 ↓ -43.8%	\$786,500 ↓ -17.8%	0 ↓ -100.0%	\$502,900 ↓ -17.0%	4 ↑ 100.0%	\$402,500 ↓ -12.7%
Shannon Lake	5 ↓ -66.7%	\$974,900 ↓ -11.8%	1 ↓ -50.0%	\$733,900 ↓ -13.6%	6 ↑ 100.0%	\$588,600 ↓ -12.3%
Smith Creek	3 ↓ -62.5%	\$912,900 ↓ -12.6%	0	\$667,100 ↓ -15.5%	0	
South East Kelowna	2 ↓ -85.7%	\$1,260,200 ↓ -16.5%	0	\$995,900 ↓ -17.6%	0	
Springfield/Spall	2 0.0%	\$878,400 ↓ -18.5%	5 0.0%	\$605,300 ↓ -16.0%	8 ↓ -46.7%	\$500,300 ↓ -11.2%
University District	5 ↑ 25.0%	\$1,046,000 ↓ -19.1%	1 ↓ -50.0%	\$790,600 ↓ -16.0%	8 ↓ -42.9%	\$457,500 ↓ -12.5%
Upper Mission	9 ↓ -35.7%	\$1,240,900 ↓ -16.8%	0	\$1,054,300 ↓ -15.8%	0	
West Kelowna Estates	5 ↓ -28.6%	\$981,400 ↓ -11.8%	1 ↓ -50.0%	\$772,300 ↓ -14.7%	0 ↓ -100.0%	
Westbank Centre	10 ↓ -37.5%	\$688,300 ↓ -11.1%	7 ↓ -12.5%	\$554,500 ↓ -14.9%	5 ↓ -68.8%	\$448,300 ↓ -12.2%
Wilden	3 ↓ -50.0%	\$1,230,200 ↓ -14.7%	1 ↓ -50.0%	\$927,600 ↓ -16.2%	0	\$393,200 ↓ -10.5%

\* Percentage represents change compared to the same month last year



**NORTH OKANAGAN**

**SINGLE FAMILY**

**TOWNHOUSE**

**APARTMENT**

Location	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
Adventure Bay	3 ↓ -40.0%	\$1,087,800 ↓ -11.4%	0	\$983,600 ↓ -3.1%	0	
Alexis Park	0 ↓ -100.0%	\$596,300 ↓ -10.0%	2 0.0%	\$259,200 ↓ -3.0%	3 0.0%	\$289,400 ↓ -12.0%
Armstrong	2 ↓ -84.6%	\$677,200 ↓ -9.1%	1 0.0%	\$571,700 ↑ 0.2%	0	\$237,400 ↓ -10.6%
Bella Vista	3 ↓ -40.0%	\$826,500 ↓ -10.5%	3 0.0%	\$611,700 ↓ -0.7%	0	
Cherryville	0	\$481,300 ↓ -8.8%	0	\$454,300 ↑ 1.6%	0	
City of Vernon	4 ↓ -42.9%	\$513,800 ↓ -9.9%	2 ↓ -66.7%	\$454,100 ↓ -2.7%	5 ↓ -50.0%	\$256,300 ↓ -10.0%
Coldstream	5 ↓ -54.5%	\$910,400 ↓ -10.5%	0 ↓ -100.0%	\$781,300 ↓ -2.2%	0	
East Hill	9 ↓ -25.0%	\$664,400 ↓ -11.0%	3 ↓ -70.0%	\$559,100 ↓ -1.2%	0	
Enderby / Grindrod	3 ↓ -62.5%	\$561,400 ↓ -9.3%	1 ↓ -50.0%	\$454,700 ↓ -0.4%	0 ↓ -100.0%	\$329,900 ↓ -11.5%
Foothills	4 ↓ -20.0%	\$969,200 ↓ -18.4%	0	\$957,400 ↓ -0.6%	0	
Harwood	1 ↓ -66.7%	\$523,500 ↓ -12.1%	7 ↑ 40.0%	\$433,400 ↑ 1.1%	0	
Lavington	1 0.0%	\$963,100 ↓ -16.1%	0		0	
Lumby Valley	3 ↓ -57.1%	\$558,600 ↓ -17.1%	1	\$451,400 ↓ -2.9%	0 ↓ -100.0%	
Middleton Mtn Coldstream	1 ↓ -66.7%	\$1,024,200 ↓ -11.0%	0	\$820,300 ↓ -0.3%	0	
Middleton Mtn Vernon	0 ↓ -100.0%	\$843,700 ↓ -13.1%	1 0.0%	\$623,100 0.0%	1	
Mission Hill	5 ↑ 66.7%	\$579,200 ↓ -9.2%	0 ↓ -100.0%	\$531,300 ↓ -0.1%	0	\$284,000 ↓ -10.3%
North BX	3 ↑ 50.0%	\$999,200 ↓ -18.2%	0	\$552,700 ↑ 0.3%	0	

\* Percentage represents change compared to the same month last year

**NORTH OKANAGAN**

Location	SINGLE FAMILY		TOWNHOUSE		APARTMENT	
	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
<b>Okanagan Landing</b>	2 0.0%	<b>\$839,000</b> ↓ -14.9%	6 ↓ -53.8%	<b>\$764,100</b> ↓ -1.8%	2 ↓ -60.0%	<b>\$531,700</b> ↓ -11.5%
<b>Okanagan North</b>	4 ↓ -63.6%	<b>\$506,700</b> ↓ -12.3%	0		0	
<b>Predator Ridge</b>	1 ↓ -50.0%	<b>\$1,091,200</b> ↓ -12.1%	1 ↓ -66.7%	<b>\$905,200</b> ↓ -1.1%	0 ↓ -100.0%	
<b>Salmon Valley</b>	1	<b>\$644,100</b> ↓ -7.7%	0		0	
<b>Silver Star</b>	1 0.0%	<b>\$992,500</b> ↓ -15.6%	1	<b>\$545,100</b> ↑ 0.8%	2 ↓ -33.3%	<b>\$340,400</b> ↓ -8.2%
<b>South Vernon</b>	1 ↓ -50.0%	<b>\$522,600</b> ↓ -9.9%	1 0.0%		0	
<b>Swan Lake West</b>	2 ↓ -50.0%	<b>\$1,128,300</b> ↓ -11.2%	0		0	
<b>Westmount</b>	1 ↓ -50.0%	<b>\$597,800</b> ↓ -11.4%	0 ↓ -100.0%	<b>\$445,300</b> ↑ 0.3%	1	

\* Percentage represents change compared to the same month last year



**SHUSWAP/REVELSTOKE**

Location	SINGLE FAMILY		TOWNHOUSE		APARTMENT	
	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
Blind Bay	4 ↓ -60.0%	\$777,500 ↓ -8.8%	0 ↓ -100.0%	\$722,200 ↓ -0.9%	0	
Eagle Bay	0 ↓ -100.0%	\$778,400 ↓ -8.3%	0		0	
NE Salmon Arm	8 ↓ -33.3%	\$661,000 ↓ -8.9%	3 ↑ 200.0%	\$497,700 ↓ -2.1%	0 ↓ -100.0%	\$342,900 ↓ -10.8%
North Shuswap	1 ↓ -50.0%	\$655,700 ↓ -8.0%	1 ↑ 3.2%	\$644,600	0	
NW Salmon Arm	1	\$783,200 ↓ -9.4%	2	\$528,300 ↓ -0.7%	0	\$303,600 ↓ -11.0%
Revelstoke	7 ↓ -22.2%	\$704,000 ↓ -7.7%	1 ↑ 0.1%	\$530,900	3 ↑ 50.0%	\$485,900 ↓ -11.3%
SE Salmon Arm	7 ↑ 40.0%	\$724,900 ↓ -8.4%	1 ↓ -50.0%	\$520,300 ↓ -0.3%	1 0.0%	
Sicamous	6 ↑ 500.0%	\$535,500 ↓ -10.5%	0 ↓ -100.0%	\$478,700 ↓ -0.7%	4 ↑ 100.0%	\$447,800 ↓ -10.2%
Sorrento	0 ↓ -100.0%	\$627,000 ↓ -6.4%	0	\$617,200 ↑ 1.9%	1	
SW Salmon Arm	2	\$743,800 ↓ -8.2%	1	\$524,000 ↓ -0.8%	1 ↑ 0.0%	
Tappen	1 0.0%	\$736,300 ↓ -9.4%	0		0	

\* Percentage represents change compared to the same month last year





**SOUTH OKANAGAN**

Location	SINGLE FAMILY		TOWNHOUSE		APARTMENT	
	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
Keremeos	2 ↓ -50.0%	\$492,700 ↓ -11.2%	0	\$424,100 ↓ -6.0%	0	
Eastside / Lkshr Hi / Skaha Est	2 ↑ 100.0%	\$1,075,800 ↓ -14.3%	0		0	
Kaleden	1	\$954,800 ↓ -14.5%	0		0	
Kaleden / Okanagan Falls Rural	1	\$1,038,700 ↓ -7.5%	0		0	
Okanagan Falls	3 0.0%	\$572,200 ↓ -14.8%	0 ↓ -100.0%	\$611,400 ↓ -7.8%	0	\$352,400 ↓ -3.8%
Naramata Rural	2 ↓ -33.3%	\$1,023,000 ↓ -13.6%	0		0	
Oliver	5 ↓ -54.5%	\$581,500 ↓ -14.2%	1 0.0%	\$412,600 ↓ -6.3%	2 ↓ -33.3%	\$299,100 ↓ -0.4%
Oliver Rural	0 ↓ -100.0%	\$632,400 ↓ -8.7%	0		0	
Osoyoos	7 ↑ 16.7%	\$692,500 ↓ -12.5%	3 ↑ 50.0%	\$611,200 ↓ -4.9%	2 ↓ -85.7%	\$417,500 ↓ -2.9%
Osoyoos Rural	0 ↓ -100.0%	\$1,218,000 ↓ -17.8%	0		0	
Rock Crk. & Area	0		0		0	
Columbia / Duncan	6 ↓ -25.0%	\$801,400 ↓ -15.0%	1 0.0%	\$627,200 ↓ -6.2%	1 0.0%	\$254,400 ↓ -3.0%
Husula / West Bench / Sage Mesa	1 0.0%	\$755,800 ↓ -17.1%	0		0	
Main North	9 ↓ -10.0%	\$556,100 ↓ -14.5%	0 ↓ -100.0%	\$591,500 ↓ -5.9%	10 ↓ -16.7%	\$452,800 ↓ -5.7%
Main South	5 ↑ 66.7%	\$674,200 ↓ -15.3%	6 0.0%	\$447,000 ↓ -7.5%	13 ↓ -31.6%	\$455,100 ↓ -6.1%
Penticton Apex	1	\$723,100 ↓ -11.6%	0 ↓ -100.0%		0 ↓ -100.0%	\$303,000 ↓ -2.0%
Penticton Rural	0		0		0	

\* Percentage represents change compared to the same month last year

**SOUTH OKANAGAN**

**SINGLE FAMILY**

**TOWNHOUSE**

**APARTMENT**

Location	Sales	Benchmark Price	Sales	Benchmark Price	Sales	Benchmark Price
Uplands / Redlands	3 ↓ -25.0%	\$934,100 ↓ -16.0%	1		0	
Wiltse / Valleyview	2 ↓ -33.3%	\$855,100 ↓ -15.7%	0	\$722,600 ↓ -10.4%	0	
Princeton	2 ↓ -66.7%	\$349,500 ↓ -10.3%	0		0	
Princeton Rural	1 0.0%	\$700,000 ↓ -12.1%	0		0	
Lower Town	2	\$832,200 ↓ -16.2%	2 ↑ 100.0%		4	\$379,700 ↓ -5.0%
Main Town	11 ↑ 22.2%	\$672,000 ↓ -13.8%	4 ↑ 33.3%	\$482,500 ↓ -6.7%	1 ↓ -50.0%	\$360,500 ↓ -3.7%
Summerland Rural	4 ↑ 300.0%	\$902,700 ↓ -14.2%	0		0	
Trout Creek	2	\$1,002,000 ↓ -12.5%	0	\$590,300 ↓ -5.3%	0	

\* Percentage represents change compared to the same month last year